

Vol. 6 Iss. 1 Spring 2023

# MASQUARTERLY

# From the MAS PMO

Greetings as we close out spring and head into summer!

As always, the Multiple Award Schedule Program Management Office (MAS PMO) is committed to being your trusted resource and partner. This newsletter summarizes key program updates from April 2023 to June 2023.

To stay informed in real time, subscribe to the <u>MAS Interact group</u> and get news straight to your inbox!

# If you would like to provide feedback or topics for future MAS newsletters, please send suggestions to <u>maspmo@gsa.gov</u>.

Thanks again for your continued partnership.

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#### What's New

#### GSA Advantage Order Status - Cancellation and On-time Scores Metric Update!

Attention Advantage Contractors! Thanks to your efforts, the percentage of orders with delivery/ shipped status has increased tremendously. If your contract is eligible to receive orders via GSA Advantage, then this applies to you.

Beginning with scores sent out May 24, 2023, we will be raising the threshold for order status, on-time, and cancellation scores to further assist our customers. Detailed information on these scores can be found in this <u>May Interact post</u> and an earlier <u>January Interact post</u>.

All contractors will be allowed to submit a corrective action plan to avoid suspension. You can also complete the <u>Vendor Corrective Action Feedback Form</u> to share feedback on what is causing high rates of canceled or late orders and what you are doing to improve. We are tracking the reasons and will assist in solving issues where we can.

Thank you for your continued attention and action to improve GSA Advantage! order status. For more information on this effort, please visit the <u>Vendor Support Center</u>.

#### New Cloud/Software and Ascend BPA Interact Community

GSA launched a <u>new Cloud/Software and Ascend Community</u>, where industry and government can connect to exchange information, best practices, and expertise to improve governmentwide cloud and software acquisition. This Community provides updates and answers to questions about GSA's cloud portfolio, including the latest addition, the Ascend Multiple Award Schedule (MAS) Blanket Purchase Agreement (BPA). Visit Interact to <u>read more about this new Community</u>.

#### **GSA Shares Updated Demand Data**

In March, GSA launched a <u>Demand Data initiative</u>, and GSA has since refined the data-set. Data-sets will be available in Excel files through the <u>Vendor Support Center</u> (vsc.gsa.gov), and will be refreshed roughly every 60 days.

The refined data-set offers:

- Additional Special Item Number titles in Column C to help clarify item types.
- Minor changes to improve the data, but no significant changes in most buying patterns. (See Column T in the May 2023 Excel file for changes.)

For questions about this program, please contact DemandData@gsa.gov.

#### Billing Address Zip Code Updates in GSA Advantage!/eBuy

Previously, GSA Advantage! and eBuy did not collect billing address zip codes. However, our contractor community expressed the need for the billing address zip codes to be included on orders coming from GSA Advantage! and eBuy. Customers now have the option to add the billing address zip code (the address where the statements for the Purchase Card are received) to their account. We are highly recommending that customers utilize this new option.

When customers add the billing zip code to their payment method, the Purchase Order will be updated to display the billing address zip code so that the information is transmitted to the contractor for credit card processing. Note: this does not apply for Global Supply Orders.

Visit <u>the Interact post on this topic</u> for more information. If you have any questions about this change, please reach out to GSA Advantage Customer Service at <u>GSA.Advantage@gsa.gov</u> or 1-877-472-3777.

#### SAM Minor Name and Address Changes Fix is Live

We've been communicating progress updates over the last several months about minor discrepancies between the entity name and/or address in SAM.gov and our MAS systems. As of April 17, 2023, the solution has been implemented to bring over the name and address from SAM.gov to our systems when minor name changes are detected to all impacted data fields.

With this new solution, no action is needed from you, the contractor. The system simply updates. Detailed information on contracts receiving notifications for this <u>SAM Minor Name and Address Change</u> is available on Interact. For a deeper dive, this <u>April 12, 2023 post provides additional information on the SAM Minor Name and Address Change Fix</u>.

Please reach out to <u>maspmo@gsa.gov</u> if you have questions.

#### MAS Refresh 16 and Mass Modification

The General Services Administration (GSA) Federal Acquisition Service (FAS) issued GSA Multiple Award Schedule (MAS) Solicitation 47QSMD20R0001 - Refresh #16 and an associated mass modification to all existing contracts on May 19, 2023.

<u>The Advanced Notice for MAS Refresh 16 and Upcoming Mass Modification Interact post</u> updated June 1, 2023, outlines the most recent changes associated with the Solicitation.

#### Multiple Award Schedule Program Working to Address Inflationary Impacts

On March 6, 2023, GSA OGP and FAS OPC jointly signed <u>Supplement 2 to GSA\_AL\_MV-22-02</u>, which extended the expiration of the policy from March 31, 2023 to September 30, 2023. For information about the MAS program and ordering procedures, please visit the <u>GSA\_Schedule Buyers page</u>.

#### **Robomod Updates and Contract Compliance**

Compliance with the terms and conditions of your Multiple Award Schedule is critical to the success of the MAS program! This summer, FAS will continue taking action to remove non-compliant products from MAS contracts and GSA Advantage!. FAS is removing products that are:

- Not compliant with <u>FAR clause 52.204-23</u>, Prohibition on Contracting for Hardware, Software, and Services Developed or Provided by Kaspersky Lab and Other Covered Entities.
- Not compliant with <u>FAR clause 52.204-25</u>, Prohibition on Contracting for Certain Telecommunications and Video Surveillance Services or Equipment.
- Not compliant with <u>FAR clause 52.225-5</u>, Trade Agreements. FAS is using high confidence Country of Origin data from the <u>Verified Products Portal (VPP)</u> to identify non-compliant products.
- Are unauthorized per clause <u>I-FSS-644</u> *Products Offered and Sold by Vendors Other Than the* <u>Manufacturer</u>.

Please take steps to ensure non-compliant products are not offered on your MAS contract! In accordance with <u>I-FSS-600</u> *Contract Price Lists*, contractors are responsible for ensuring that items removed from contract through the Robomod process are not listed on GSA Advantage! and that the items are not added again through future catalog submissions via SIP or EDI.

FAS Contracting Officers may take corrective action if contractors repeatedly offer non-compliant products. For more information about FAS initiatives to remove non-compliant products, visit the <u>Vendor Support Center</u>, Supply Chain Risk Management section.

#### 2023 FAST Monthly Training Series

GSA's Federal Acquisition Service Training (FAST) series continues with "<u>Building Mission Resilience in</u> <u>Preparation for Emergencies</u>" on Wed. June 28, 1 - 4:30 p.m. <u>Register now</u> and join experts from GSA, DHS, and FEMA as they outline challenges federal agencies face when preparing for emergencies and solutions currently available.

For information on all FAST events, visit gsa.gov/fast.

Register here to receive updates FAST events and please share the link with your colleagues!

## MAS Program Updates

#### Keep Your GSA Advantage Catalog Up to Date

Did you know you are required to update your Contract Price List every two years? That's right, electronic catalogs/price lists previously submitted to GSA, in accordance with Schedule contract clause I-FSS-600(a) *Contract Price List*, must be updated every two years.

Why is this so important? Old catalogs/price lists may contain discontinued items and out-dated pricing, which when ordered online, cause problems for agency customers and you, the contractor. Your contract requires that you honor pricing contained in your published catalog, whether printed or electronic.

#### To stay in compliance with your contract, please be sure to update your catalog/price list regularly.

If you have questions about how to update your price list, contact our Vendor Support Center at <u>vendor</u>. <u>support@gsa.gov</u> or 877-495-4849.

#### MAS Consolidation Phase 3

Have more than one MAS contract under the same Unique Entity Identifier (UEI)? Your company may need to take action during Phase 3 of MAS Consolidation to move all your offerings to one surviving MAS contract.

You should make all consolidation actions in coordination with your GSA Contracting Officer and in accordance with your agreed upon <u>Phase 3</u> <u>Consolidation Checklist and Plan</u>.

These consolidation plans are the first step in determining your surviving contract and to start the process of getting to one contract. **No Phase 3** modifications will be approved without an approved plan.

QUICK LINKS MAS Consolidation Phase 3 Contractor Checklist and Plan (\*required)

MAS Consolidation Phase 3 Guide for Industry

MAS Consolidation Phase 3 Overview & FAQs for Industry

Phase 3 Recorded Training for Impacted Contractors - August 2020

The MAS PMO has posted all Phase 3 supplier resources on the <u>Vendor</u>. <u>Support Center</u>, including our <u>MAS Consolidation Phase 3 Guide for Industry</u>. This new resource takes you through all the critical consolidation steps.

#### Note: Phase 3 DOES NOT apply to you if:

- Your company manages two contracts and:
  - One contract has a small business set-aside (SBSA) Special Item Number (SIN) or

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- One contract is a follow-on contract with the same SIN(s)
- Your company only has one MAS contract

Please submit your <u>Phase 3 Consolidation Checklist and Plan</u> to your Contracting Officer(s) and copy <u>maspmo@gsa.gov</u> as soon as possible to get the process started.

## **Catalog Management Updates**

#### FAS Catalog Platform (FCP) Pilot Is Expanding to Additional Vendors

The new FAS Catalog Platform (FCP) pilot went live at the end of March, with three vendors successfully completing the Baseline process and publishing their catalogs to GSA Advantage! Now that they have completed that process, they can use the FCP to manage their catalog. In May/June, the FCP expanded the pilot to include 30+ additional OS4 vendors. Office hours are available for industry and their MAS CO/CSs to assist with getting started.

Following a successful pilot, GSA will begin the multi-year process transitioning all MAS contractors to this new platform in early FY24. As GSA develops the transition schedule, we request that all **MAS contractors** complete the <u>FAS Catalog Platform User Transition Form</u>.

Authorized Negotiators will also receive the form in direct communications. One response per company is encouraged. **Contractors can take the following actions now to prepare to transition:** 

- Ensure Authorized Negotiators are up to date.
- For Product Catalogs, submit a full catalog replacement file.
  - SIP users: Please see <u>the SIP user guide</u> section 6.3 "SIP Upload Instructions." Contact the VSC for assistance at 877-495-4849 or <u>vendor.support@gsa.gov</u>
  - 832EDI uploads: Please see EDI guidance or contact edistat@gsa.gov

# Contractors can visit the newly recorded demos on the <u>Catalog Management YouTube Page</u> to learn more about the FCP and how to get started.

#### New Service File (Under Development!)

GSA previously announced that the FCP will use the new Product File, a data template that combines, consolidates, and replaces the Products Price Proposal Template and the information required to sell on GSA Advantage.

GSA is now developing the Services File, a new template that contractors will use to submit service catalogs to the FCP. GSA is in the midst of contractor feedback sessions. Below are some proposed changes from the *continued on page* 7

current Services and Training Price Proposal Template (PPT).

The new Services File:

- Collects inputs specific to SCLS labor categories as well as commercial labor categories
- Collects a unique Service ID
- Provides the option to submit BLS SOCs
- Splits out labor categories from fixed price services / solutions
- Sends Labor categories to CALC+ Quick Rate
- Does not collect pricing terms besides EPA rate
- Does not collect ODCs
- Provides the option for suppliers to submit geographic location
- Includes outyear pricing in the same tab as labor categories
- Includes a different units of measure list

These are significant changes, and we ask that you review the **Unit of Measure** list (located in the "Services Pricing Reference" tab of the Draft Services File) to ensure it accommodates all the services you offer on your MAS contract(s). You may obtain a copy of the Draft Services File from your MAS CO or by contacting the FAS Catalog Management Office (CMO) at <u>CatalogManagement@gsa.gov</u>. If a unit of measure is missing or you have additional feedback on the Draft Services Template, please notify the CMO.

Stay Informed with CMO Happenings

- Contractors should join the Catalog Management Interact page for regular program updates.
- Questions? Email <u>CatalogManagement@gsa.gov</u>

#### **MAS Office Hours**

The MAS PMO hosts monthly office hours for our industry partners. These webinars cover various topics each month and provide opportunities for you to ask questions and hear directly from MAS experts!

Our next office hour is scheduled for Thursday, June 15, 2023 and the topic is Joint Ventures (JVs)! Come learn about - How to review a JV, JV policy and how to apply it at the MAS Schedule level.

Register for the monthly office hours series today!

To see all previous recordings, visit the MAS playlist on YouTube.

QUICK LINKS Register for MAS Office Hours

MAS Interact group

### Helpful MAS Resources

GSA and Multiple Award Schedule:

GSA Schedule

Schedule Customer Training

Electronic Subcontracting Reporting System (eSRS)

MAS on GSA Interact

MAS Desk Reference

<u>GSA's Blog</u>

GSA's Vendor Support Center

GSA Small Business Assistance

Finding Your IOA and ACO

<u>GSA's Office of the Procurement</u> <u>Ombudsman</u> Preparing and Submitting a MAS Offer:

Roadmap to Preparing a MAS Offer

<u>GSA's Office of Small and</u> <u>Disadvantaged Business</u> <u>Utilization (OSDBU)</u>

Procurement Technical Assistance Centers (Free Assistance)

#### Marketing:

Contract Opportunities

<u>eLibrary - Contract Award</u> Information

eBuy - Electronic Request for Quote (RFQ) / Request for Proposal (RFP) System

<u>Schedules Sales Query Plus</u> (SSQ+)

Small Business Forecasting Tool

GSA Advantage! - Online shopping

Contact Us Questions and feedback may be submitted to <u>maspmo@gsa.gov</u>.