

Process for Removing Products that are “Essentially the Same” as AbilityOne Products

Essentially The Same (ETS) Compliance

Schedule contractors must not offer or sell any items similar to those found on the AbilityOne [Procurement List](#). If there are ETS items identified on a contractor’s contract, these items will be removed from the contract via modification. Should a contractor incur multiple ETS violations, the contract may be cancelled.

Process

FAS will seek to resolve ETS products for flagged contracts by:

- 1) Notifying contractors of their item’s ETS designation,
- 2) Allowing contractors to challenge the ETS designation of their items,
- 3) Informing contractors of the outcome of ETS designation challenge (Successful or Unsuccessful)

Contractors will generally have a few weeks to review the products designated as ETS. If you are contacted, please respond to GSA in accordance with the instructions in the email. Other than challenging the ETS designation of your items, you should not take any actions during the ETS product removal process until the contract modification has been completed. ETS Designated Products will be deleted from your contract via modification.

After the contract modification to remove ETS items has been completed, you must update your *GSA Advantage!*® catalog file and your contract TAB A to remove the ETS items. If you do not update your *GSA Advantage!*® catalog file to remove the ETS items, the same items will be flagged again the next time an ETS review is performed. This may result in corrective actions.