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8(a) STARS III Snapshot - March 2025

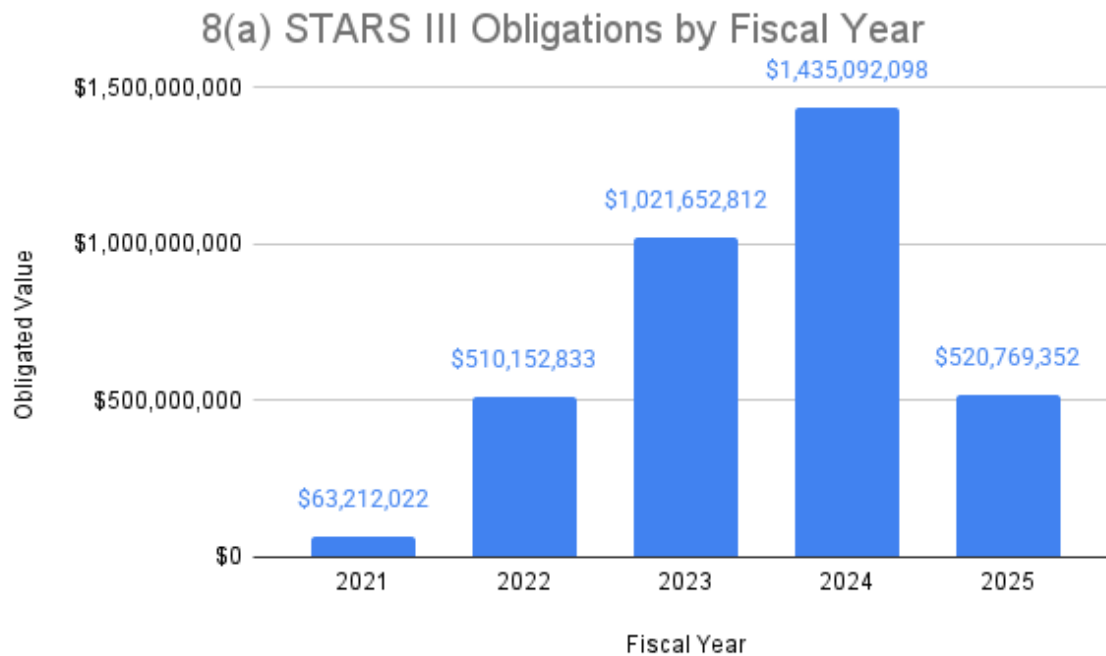
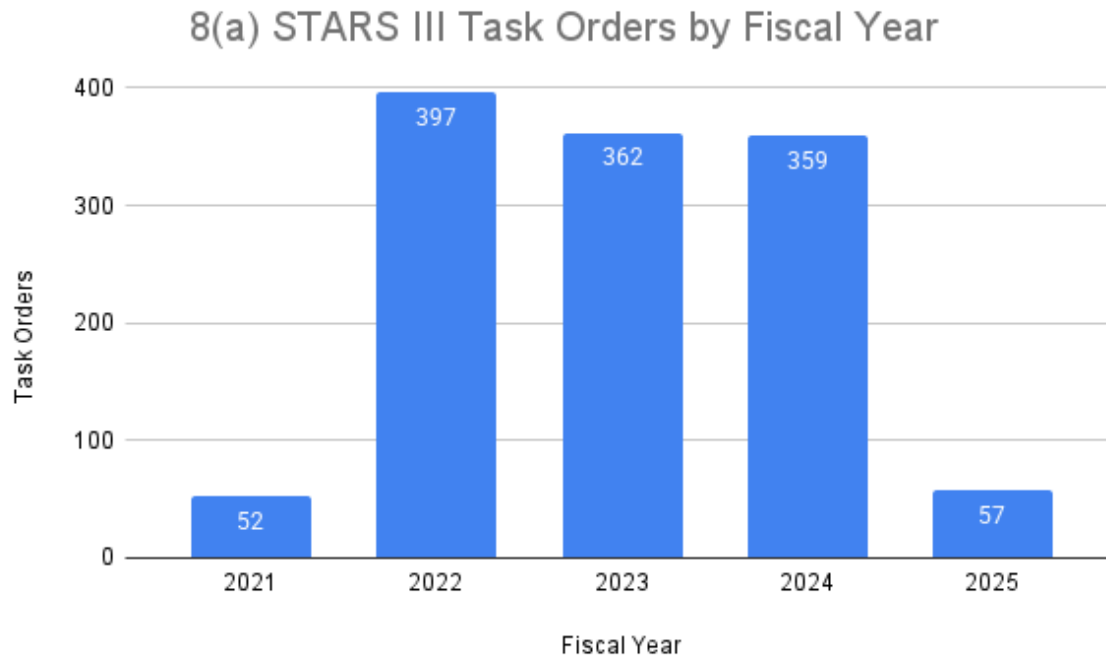
GSA 8(a) STARS III Team <gsa@notify.gsa.gov>
To: joel.schatz@gsa.gov

Wed, Apr 23, 2025 at 10:49 AM



March 2025 Snapshot

8(a) STARS III Sales





Rising STARS

Industry Partners Receiving their First Task Order Awards in March.

VERSATECH/IMPYRIAN TECHNOLOGY
NETWORK LLC

Top 10 Agencies

Agency	Task Orders	Obligated Value
DEPARTMENT OF HEALTH AND HUMAN SERVICES	143	\$555,658,811.11
DEPARTMENT OF THE TREASURY	148	\$485,347,505.46
DEPARTMENT OF HOMELAND SECURITY	218	\$481,761,568.76
DEPARTMENT OF THE AIR FORCE	74	\$277,484,006.18
DEPARTMENT OF DEFENSE	73	\$255,063,785.15
DEPARTMENT OF THE ARMY	62	\$214,047,701.31
SMALL BUSINESS ADMINISTRATION	19	\$179,795,086.40
DEPARTMENT OF AGRICULTURE	85	\$177,024,532.17
DEPARTMENT OF LABOR	45	\$147,312,257.70
DEPARTMENT OF COMMERCE	55	\$126,665,718.99

Source: GWAC Dashboards—<https://d2d.gsa.gov/report/gsa-fas-gwac-sales-dashboard>



8(a) STARS III Trivia

1) Labor rates apply to which contract types?

- A. Cost type contracting
- B. Fixed Price
- C. Time & material and labor hour

2) 8(a) STARS III Labor Rates

- A. Are ceiling rates and should generally not to be exceeded
- B. Are preferred rates that should be applied to task orders
- C. Are the lowest rates that may be charged at the task order level
- D. Are locked in rates that should always be used

Check your answers below!



GSA eBuy Postings

Scope/Scope Sub-Area	RFPs	RFIs
Main Scope	3	15
Emerging Technology	0	1
OCONUS	0	0



DPA Training Schedule

Live Webinar Training

- Tuesday, May 13, 2025 2:00 PM ET, Registration is not live yet, please check [GSA Events](#) page for registration link
- Tuesday, June 10, 2025 2:00 PM ET, Registration is not live yet, please check [GSA Events](#) page for registration link
- And new starting in May, we will be offering monthly ALL GWAC DPA Training Session, first one is scheduled for May 6, 2025 1:00 PM ET. Registration is not live yet, please check [GSA Events](#) page for registration link

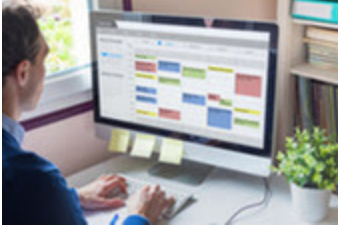
24/7 On Demand DPA Training

- [YouTube](#)

Be sure to share these training opportunities with your customers.

DPAs Issued - 13 added in March

Top 15 Agencies by DPA Holders	# of DPA Holders
Department of Homeland Security	211
General Services Administration	156
Department of Defense	156
Department of the Air Force	132
Department of Health and Human Services	115
Department of the Treasury	105
Department of the Interior	86
Department of Agriculture	82
Department of the Army	74
Department of the Navy	71
Department of Commerce	62
Department of Justice	39
Department of Transportation	34
Department of State	32
Government Agency Not Otherwise Specified	28
13 DPAs were issued in Feb 2025	
1609 Total DPAs have been issued to date	



Useful Information

- Having trouble reporting task order awards, mods and invoices in CPRM? The STARS III team will host a CPRM reporting 'tutorial' on the third Tuesday of each month. Email s3@gsa.gov if you are interested in attending.
- Modifications of all 8(a) STARS III contracts were distributed on 3-21-25 via DocuSign. An information only notice regarding the contract modification was sent to your STARS III group email address (STARS3@yourmaildomain) and the copy for signature was sent to your STARS III Program Manager (PM). If you have not yet seen the modification, please check your spam folder. Questions about the modification can be sent to s3@gsa.gov.
- The 8(a) STARS III Team finished our one on one meetings with Industry Partners last week and would like to thank those Industry Partners for their participation.



Reminders

- 8(a) STARS III industry partners must include the GSA contract access fee (CAF) as a **separate element / line item** on all quotes/proposals in accordance with section B.6.3 of your contract.
- If you need assistance with CPRM, you can find self-paced training modules on the CPRM homepage under the Access to Training Modules link (<https://assist.gsa.gov/assist2-web/help>) You can filter training offerings by selecting CPRM from the Tab filter.
- Do you need help keeping track of the 8(a) STARS III contract deliverables? Consider downloading the "8(a) STARS III Contract Deliverables" table from the [8\(a\) STARS III Resource Center](#). This resource is located in the Contract Resources section.
- Most master contract-related communications will come from s3@gsa.gov. Please ensure s3@gsa.gov is in your 'safe sender list' and please reply to s3@gsa.gov rather than the individual listed as 'sent by' in the message header. All members of the STARS III team have access to s3@gsa.gov messages and having those messages in a common location simplifies responding to your inquiries.
- The 8(a) STARS III Pricing Tool currently displays awarded labor rates through Contract Year 5. Your awarded labor rates for all contract years was provided as an Excel file with your signed award documents; and those rates should be used for task order proposals that require pricing beyond year 5. Rates for Contract Years 6 through 13 will be adjusted prior to the option period as discussed at section B.13 of your STARS III contract
- Appendix IX of the Small Business GWAC Ordering Guide has been updated to reflect locality differentials as of January 2024. Agency COs can use these to adjust awarded labor rates when performance is outside the

Washington-Baltimore-Arlington area.

- Check out the National 8(a) Association's [Calendar of Events](#) if you are interested in learning more about upcoming opportunities to engage with federal agencies and network with other federal contractors.
- Laura Stanton, GSA Assistant Commissioner for the Office of Information Technology Category recently featured the 8(a) STARS III GWAC in her Great Government Through Technology Blog. You can check out the Celebrating a Major Small Business Milestone blog posting [here](#).
- The 8(a) STARS III GWAC has a new Program Manager! Effective November 17, Joel Schatz will replace Herman Lyons as the STARS III Program Manager. Joel has been a key member of the STARS III team since October 2023 and has experience as an 8(a) bid and proposal manager.



Trivia Answers

1) Labor rates apply to which contract types?

C. Time & material and labor hour

2) 8(a) STARS III labor rates

A. Are ceiling rates and should generally not to be exceeded

This email was sent to joel.schatz@gsa.gov on behalf of General Services Administration · 1800 F St. NW · Washington, DC 20405 · 866-606-8220