



Joel Schatz - QT3GDB <joel.schatz@gsa.gov>

8(a) STARS III Snapshot - October 2024: TEST

GSA 8(a) STARS III Team <gsa@notify.gsa.gov>
To: joel.schatz@gsa.gov

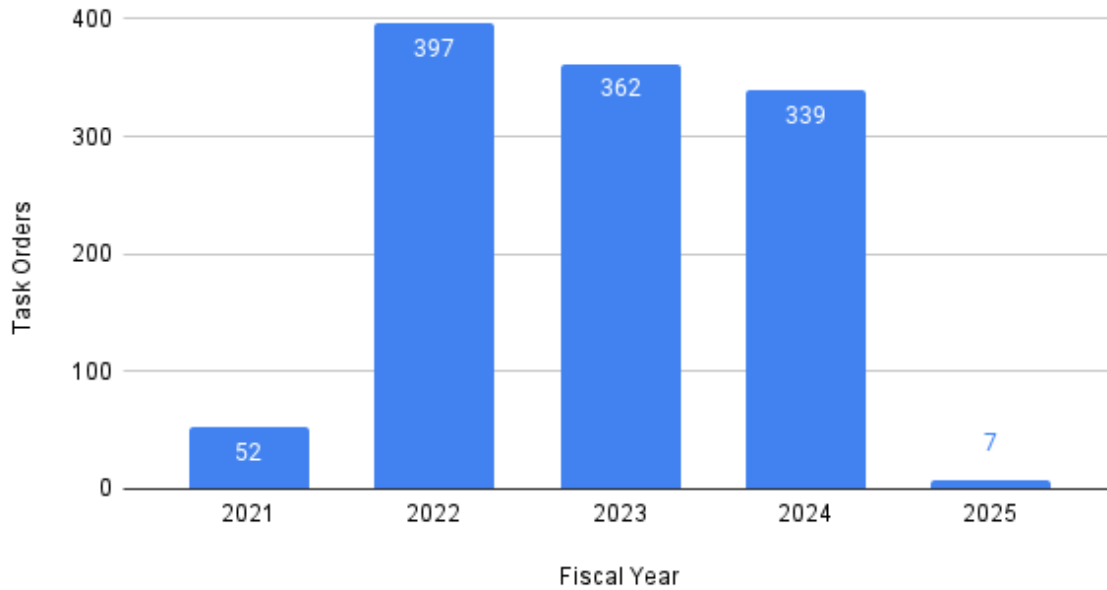
Fri, Nov 15, 2024 at 11:58 AM



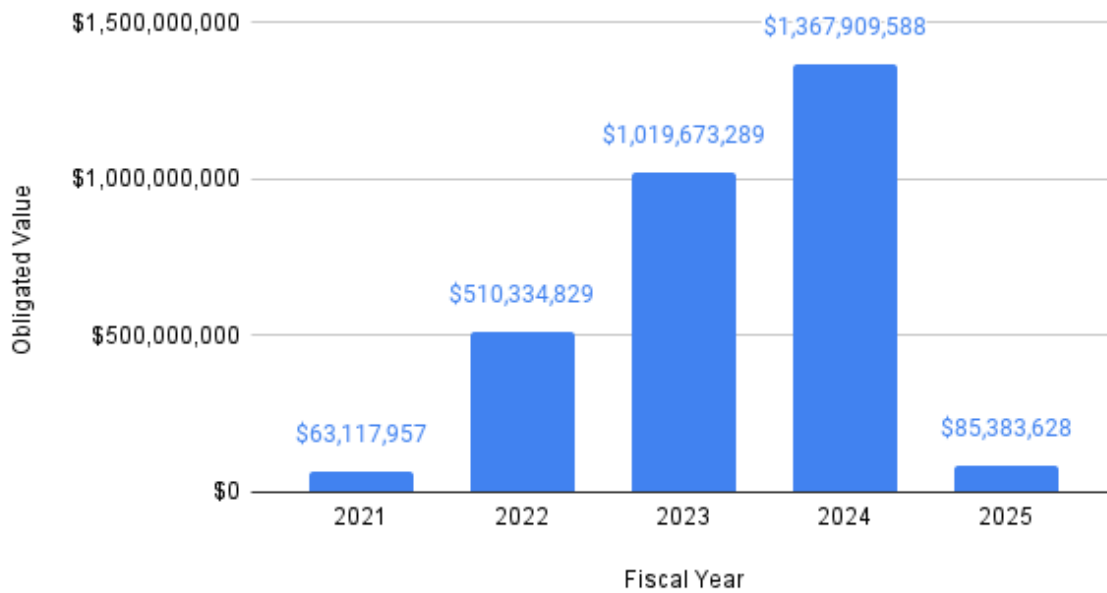
October 2024 Snapshot

8(a) STARS III Sales

8(a) STARS III Task Orders by Fiscal Year



8(a) STARS III Obligations by Fiscal Year





Rising STARS

Industry Partners Receiving their First Task Order Awards in October.

BLUE SKY INNOVATIVE SOLUTIONS LLC
 MIRLOGIC SOLUTIONS CORPORATION
 THINKTEK LLC

Top 10 Agencies

Agencies	Task Orders	Obligated Value
DEPARTMENT OF HEALTH AND HUMAN SERVICES	136	\$450,443,039.61
DEPARTMENT OF HOMELAND SECURITY	209	\$447,032,476.79
DEPARTMENT OF THE TREASURY	140	\$403,643,984.02
DEPARTMENT OF THE AIR FORCE	66	\$236,521,329.89
DEPARTMENT OF DEFENSE	65	\$198,123,443.85
DEPARTMENT OF THE ARMY	57	\$178,642,952.10
DEPARTMENT OF AGRICULTURE	83	\$166,208,755.97
SMALL BUSINESS ADMINISTRATION	19	\$141,387,202.60
DEPARTMENT OF LABOR	41	\$129,987,330.79
DEPARTMENT OF COMMERCE	52	\$114,914,592.41

Source: GWAC Dashboards—www.gsa.gov/gwacsdashboards



8(a) STARS III Trivia

1) How do I create a Contractor Teaming Agreement for an opportunity that I am pursuing?

1. Contact the 8(a) STARS III team for approval
2. Contractor Teaming Agreements are not applicable to 8(a) STARS III task orders
3. Contact my SBA Business Opportunity Specialist
4. Receive authorization in writing from the ordering contracting officers

2) Contracting officers are required to use GSA eBuy for competitive task order solicitations.

- TRUE
- FALSE

Check your answers below!



GSA eBuy Postings

Scope/Scope Sub-Area	RFPs	RFIs
Main Scope	4	25
Emerging Technology	0	1
OCONUS	0	0



DPA Training Schedule

Live Webinar Training

- Tuesday, December 10, 2:00 PM ET: Have your customers register [here](#).

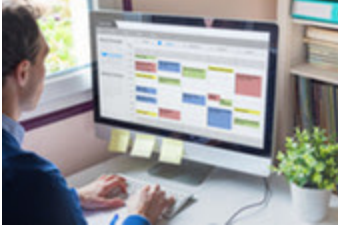
24/7 On Demand DPA Training

- YouTube

Be sure to share these training opportunities with your customers.

DPAs Issued - 16 added in October

Top 15 Agencies by DPA Holders	# of DPA Holders
Department of Homeland Security	200
Department of Defense	147
General Services Administration	141
Department of the Air Force	125
Department of Health and Human Services	103
Department of the Treasury	100
Department of the Interior	80
Department of Agriculture	78
Department of the Army	74
Department of Commerce	59
Department of the Navy	58
Department of Justice	34
Department of Transportation	31
Department of State	30
Small Business Administration	20
1514 Total DPAs have been issued to date	



Useful Information

- A new 8(a) webinar series, titled 8(a) at 8AM, provides key insights into navigating the 8(a) landscape in the current economic climate. You may find out more about the webinar series [here](#).
- Herman Lyons and Joel Schatz attended the ACT-IAC SB Alliance Forum on October 17 in McLean, VA. The duo met with customers, industry partners and participated on a panel featuring BIC IT contract vehicles.



Two men, identified as Herman and Joel, are standing in a formal office setting. Herman, on the left, Joel, on the right. Both are dressed in professional attire, and the scene conveys collaboration in a workplace environment.

- GSA Needs Your Help! An 8(a) market research survey was emailed to STARS III industry partner group email addresses on October 29. Please help GSA better understand your experiences as an 8(a) STARS III industry partner by taking a few minutes to complete the [survey](#).
- The Office of Management and Budget has

asked GSA to share the Acquisition 360 survey with our industry partners. Please consider completing the survey.

- The FY25 8(a) STARS III Program Management Review is now available for viewing. The recording may be viewed [here](#), password: y9vWa^iw.
- FAR Proposed Rule "Increasing Small Business Participation on MACs" was posted on 10/25/2024. We encourage you to read the proposed rule which can be accessed [here](#). The comment period closes 12/24/2024.
- The 8(a) STARS III GWAC has a new Program Manager! Effective November 17, Joel Schatz will replace Herman Lyons as the STARS III Program Manager. Joel has been a key member of the STARS III team since October 2023 and has experience as an 8(a) bid and proposal manager.



Reminders

- 8(a) STARS III industry partners must include the GSA contract access fee (CAF) as a **separate element / line item** on all quotes/proposals in accordance with section B.6.3 of your contract.
- If you need assistance with CPRM, you can find self-paced training modules on the CPRM homepage under the Access to Training Modules link (<https://assist.gsa.gov/assist2-web/help>) You can filter training offerings by selecting CPRM from the Tab filter.
- Do you need help keeping track of the 8(a) STARS III contract deliverables? Consider downloading the "8(a) STARS III Contract Deliverables" table from the 8(a) STARS III Resource Center. This resource is located in the Contract Resources section.
- Most master contract-related communications will come from s3@gsa.gov. Please ensure s3@gsa.gov is in your 'safe sender list' and please reply to s3@gsa.gov rather than the individual listed as 'sent by' in the message header. All members of the STARS III team have access to s3@gsa.gov messages and having those messages in a common location simplifies responding to your inquiries.
- The 8(a) STARS III Pricing Tool currently displays awarded labor rates through Contract Year 5. Your awarded labor rates for all contract years was provided as an Excel file with your signed award documents; and those rates should be used for task order proposals that require pricing beyond year 5. Rates for Contract Years 6 through 13 will be adjusted prior to the option period as discussed at section B.13 of your STARS III contract.

- [Appendix IX of the Small Business GWAC Ordering Guide](#) has been updated to reflect locality differentials as of January 2024. Agency COs can use these to adjust awarded labor rates when performance is outside the Washington-Baltimore-Arlington area.
- Check out the National 8(a) Association's [Calendar of Events](#) if you are interested in learning more about upcoming opportunities to engage with federal agencies and network with other federal contractors.
- Laura Stanton, GSA Assistant Commissioner for the Office of Information Technology Category recently featured the 8(a) STARS III GWAC in her Great Government Through Technology Blog. You can check out the [Celebrating a Major Small Business Milestone](#) blog posting [here](#).
- Check out the [New 8\(a\) STARS III infographic](#) created by the Information Technology Vendor Management Office.
- Small Disadvantaged Business (SDB) goals are increasing to 15% in FY25 and 8(a) STARS III can help agencies meet the challenge. Read OMB Memo M-24-01, [Increasing the Share of Contract Dollars Awarded to SDBs for FY24 and in Subsequent FYs](#), for more information.



Trivia Answers

1) How do I create a Contractor Teaming Agreement for an opportunity that I am pursuing?

2. Contractor Teaming Agreements are not applicable to 8(a) STARS III task orders

2) Contracting officers are required to use GSA eBuy for competitive task order solicitations.

FALSE

This email was sent to Email Address on behalf of General Services Administration · [1800 F St. NW](#) · [Washington, DC 20405](#) · 866-606-8220