

Vol. 2 Iss. 4 Spring 2020

MASQUARTERLY

From the MAS PMO

Thank you for taking the time to read our newsletter during what we know is an unprecedented time, both professionally and personally.

The COVID-19 global pandemic is testing our entire community, asking us to leverage our resources and strengthen our resolve. We know this is an uncertain time for your company; please know GSA and the MAS PMO are here with the resources you need and offering support as you navigate these trying times.

As you are probably aware, we are in the midst of the second phase in a three part plan consolidating GSA's 24 separate Schedules into a single Schedule that will make it easier and more efficient for everyone to do business with federal, state, and local government. During phase two, *Mass Modifications for Current Contractors*, contractors must sign the mass modification for each of their contracts by the July 31, 2020 deadline. Failure to do so will result in your offerings no longer being accessible on GSA eTools. **Make sure you're subscribed to the MAS**Interact group to stay informed on consolidation!

Stay safe, stay well, and if you would like to provide feedback, or topics for future MAS Newsletters, please send your suggestions to maspmo@gsa.gov.

Thank you for your continued partnership.

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MAS Supports COVID-19 Efforts

GSA, the Federal Acquisition Service, and the MAS PMO are working together to provide important resources and acquisition exceptions during the current global pandemic.

For All Contractors: GSA FAS temporarily allows the award of non-Trade Agreements Act (TAA) compliant products under MAS program to respond to the COVID-19 pandemic for limited Federal Supply Classes (FSCs)

Due to the COVID-19 pandemic, demand for certain critical and essential supply items has increased to the point that many MAS contractors are unable to meet Federal demands with TAA compliant products. To address this, the GSA Senior Procurement Executive (SPE) has issued a Class Determination and Findings (D&F) citing non-availability as the basis for temporarily allowing the procurement of non-TAA compliant products under FSS MAS contracts for certain Federal Supply Classes (FSCs). FSCs are Product Service Codes (PSCs) that define a category of products or services that the government purchases.

This exception is limited to the FSCs found in <u>Attachment 1 of SPE Memo</u> <u>2020-11</u>, and are subject to change. The authority to use this determination is valid until July 1, 2020.

MAS contractors with access to products under these FSCs - and the ability to meet this urgent need - need to submit a stand alone modification request via the eMod system when proposing to add non-TAA compliant products to an FSS contract. More information, including points of contact and specific instructions on submitting the modification can be found attached to this Interact post. Required templates and additional information can also be found on the GSA.gov MAS Contractor and Modification Requirements Page: www.gsa.gov/mascontractrequirements.

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For All Contractors with Personal Protective Equipment (PPE) Offerings:

Are you familiar with GSA's Market Research as a Service (MRAS), a valueadded service that supports all federal agencies in their market research efforts? One of the key benefits is you're part of the MRAS inventory list used to educate customers on all GSA offerings available to support their mission-critical needs. Those offerings include how to best manage safety and health in federally occupied spaces in response to COVID-19 (Coronavirus).

To help federal agencies, as well as state, local, and tribal organizations, during this unprecedented time, the MRAS team put together a key resource to connect our industry partners with buyers:

Industry COVID-19 Request for Information (RFI): By responding to this RFI, industry gets daily emails asking for updates on available Personal Protective Equipment (PPE).

Read the full Interact post here.

For GSA Global Supply Contractors ONLY:

It's an unprecedented time and we know you have questions. Our shared customers do, too. With site closures and increased telework, we are working harder than ever to connect you with your customers.

For answers to your questions about COVID-19, please see our Frequently Asked Questions (FAQs) attached to this Interact post.

Federal Marketplace Spring 2020 Release

GSA's FMP Spring '20 Release is now available! Our fourth FMP Release underscores all the amazing achievements made to date and the work underway as we continue to simplify the marketplace experience for buyers, suppliers, and acquisition professionals. Your feedback is important to us, so don't hesitate to send your thoughts to us at federalmarketplace@gsa.gov. To learn more, please join our FMP community of practice.

MAS Consolidation Phase Two: Mass Modifications Underway - Plus New Training Opportunities!

MAS Consolidation





Develop the New Schedule

- Create a new solicitation for the single schedule
- Review every term and condition
- ✓ Map duplicate Special Item Numbers (SIN) across the current solicitations
- Use Category Management to better organize offerings
- ✓ Release new schedule and close existing schedules to new offers



Mass Modifications

- Complete mass modification for all existing contract holders (simply to update terms and conditions)
- Contracts retain current schedule contract number
- · Vendors may select SINs that were previously on separate schedules



Multiple Contract Consolidation

• Consolidate multiple contracts into a single contract for those contractors

Great news - more than 80 percent of current Schedule contractors have already signed the Mass Modification (Mass Mod) that updates current Multiple Award Schedule (MAS) contracts to conform with the terms and conditions of GSA's new consolidated Schedule. Just a reminder that all current Schedule holders must accept this Mass Mod by July 31, 2020 failure to do so will result in your offerings no longer being accessible on GSA eTools.

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The MAS PMO is dedicated to regularly updating the information we provide to our industry partners and customers. We hope the resources listed below will answer the questions you may still have about the Mass Mod and assist with any buying decisions. Get all the links and attachments on our Interact post!

- The MAS Consolidation Impacts to eTools Presentation includes screenshots of the changes industry and federal agency partners will see in GSA systems, including eLibrary, eBuy, and GSA Advantage!
- The SIP and EDI Instructions have been updated for MAS Consolidation.
- The GSA Advantage! Price List Text File Guide is also available to provide our contractors with more specific instructions for updating price lists. As a reminder, please do not update your price list to the new SIN structure or upload a new SIP file until after you have signed the MAS Mass Mod (A812).
- Market the MAS Program and the benefits of consolidation to your customers with the new MAS Consolidation Customer Brochure, available for download in CMLS. Buying from MAS? Read the brochure to learn more about the changes and benefits of each consolidation phase.
- The industry-focused MAS Modification Guidance recorded training has been posted on our YouTube channel. This new guide is for contractors that have already signed the MAS Consolidation Mass Mod A812.
- Read the important Add SIN Guidance if you are a contractor with more than one MAS contract.

Still have questions you want answered before signing the Mass Mod? The MAS PMO is offering four live training dates before the Mass Mod deadline on July 31, 2020.

- May 27th, 2020 (1:00 2:00 PM ET): Register here
- June 15th, 2020 (11:00 12:00 PM ET): Register here
- July 8th, 2020 (1:00 2:00 PM ET): Register here
- July 23rd, 2020 (2:00 3:00 PM ET): Register here

NOTE: If you currently have a Schedule, you do NOT need a new one. New offerors can use our new consolidated Schedule solicitation on beta. sam.gov and visit the MAS Roadmap for guidance.

QUICK LINKS

Access the Interact Post for Mass Mod Tips & Resources

MAS Modification Final Guidance

We are pleased to announce that the MAS Modification Guidance is now final and ready for use by contractors that have already accepted the MAS Consolidation Mass Mod. Please find a copy of the guide & its templates on the new MAS Contract Requirements and Modification Guidance page on GSA.gov.

The final MAS Modification Guidance was put together with industry's feedback. Thanks to all of our industry stakeholders who responded to our RFI: MAS Modification Guidance, which closed on January 17, 2020. We received a total of 90 completed response from current Schedule holders and prospective contractors. Read this Interact post for the results.

Updates to Current MAS Programs

New Contract Requirements Page added to MAS Welcome Package

QUICK LINKS

Visit the Contract Requirements and Modification Guidance page

The MAS Welcome Package for current Schedule contract holders found on GSA.gov has been updated to include the new Contract Requirements and Modification Guidance page. The clauses outline the different types of modifications that will happen throughout the life of your contract.

Follow the link to get:

- Final modification guidance
- Price proposal templates for products and services
- Sample templates

Providing Order Status on GSA Advantage! Is **Mandatory**

QUICK LINKS

Access the Interact post

As you know, providing order status, including shipment information, is an enforceable term and condition of your MAS contract. Whether you receive GSA Advantage! orders via EDI/cXML or the Purchase Order Portal, you must provide order status (including shipment information) to both GSA and your customers through the same method.

For answers to your questions on order status, please see our Frequently Asked Questions (FAQs) attached to the bottom of this Interact post.

Helpful MAS Resources

GSA and Multiple Award Schedules:

GSA Schedules: https://www.gsa.gov/gsa-schedules

Schedules Customer Training: www.gsa.gov/masnews

Electronic Subcontracting Reporting System (eSRS): https://www.esrs.gov/

MAS on GSA Interact: https://
interact.gsa.gov/groups/multipleaward-schedules

MAS Desk Reference: <u>www.gsa.</u> gov/mas-desk-reference

GSA's Blog: www.gsa.gov/blog

GSA's Vendor Support Center: vsc.gsa.gov

GSA Small Business Assistance: www.gsa.gov/acquisition/small-business

Finding Your IOA and ACO: https://vsc.gsa.gov/tools/aco_ioa.cfm

GSA's Office of the Procurement Ombudsman: gsa.gov/ombudsman

Preparing and Submitting a MAS Offer:

Roadmap to Preparing a MAS Offer: www.gsa.gov/acquisition/purchasing-programs/gsa-schedules/industry-partners/guide

Procurement Technical Assistance Centers (Free Assistance): http://www.aptac-us.org/contracting-assistance/

GSA's Office of Small Business Utilization (OSBU): https:// www.gsa.gov/acquisition/smallbusiness

Marketing:

Contract Opportunities: https://beta.SAM.gov/

eLibrary - Contract Award Information: <u>www.gsaelibrary.gsa.</u> gov

eBuy - Electronic Request for Quote (RFQ) / Request for Proposal (RFP) System: <u>www.</u> <u>ebuy.gsa.gov</u>

Schedules Sales Query+ (SSQ+): https://ssq.gsa.gov

Small Business Forecasting Tool: https://hallways.cap.gsa.gov/ app/#/x/forecast-of-contractingopportunities

GSA Advantage! - Online Shopping: <u>www.gsaadvantage.gov</u>

Feedback

Share feedback or your ideas for future MAS Newsletter content with us anytime at: maspmo@gsa.gov.