

Joel Schatz - QT3GDB <joel.schatz@gsa.gov>

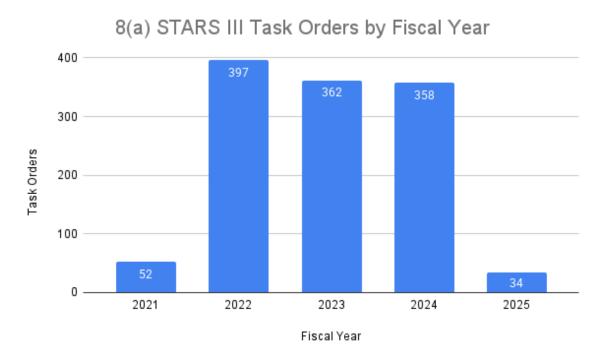
8(a) STARS III Snapshot - January 2025

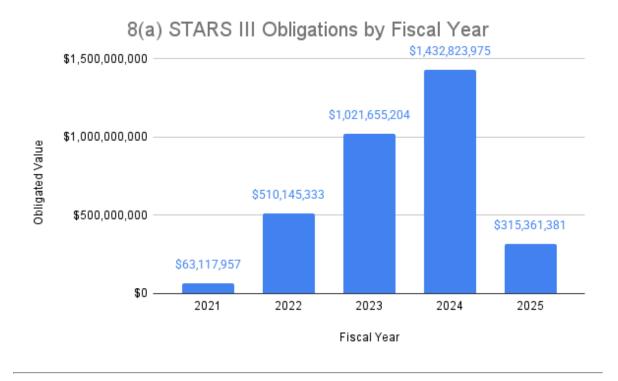
GSA 8(a) STARS III Team <gsa@notify.gsa.gov> To: joel.schatz@gsa.gov Tue, Feb 18, 2025 at 9:46 AM



January 2025 Snapshot

8(a) STARS III Sales







Rising STARS

Industry Partners Receiving their First Task Order Awards in January.

KAPSUUN GROUP, LLC

VIVSOFT TECHNOLOGIES LLC

Top 10 Agencies

Agency Users	Task Orders	Obligated Value
DEPARTMENT OF HEALTH AND HUMAN SERVICES	141	\$517,798,938.82
DEPARTMENT OF HOMELAND SECURITY	214	\$462,261,136.86
DEPARTMENT OF THE TREASURY	145	\$419,319,292.89
DEPARTMENT OF THE AIR FORCE	70	\$264,042,236.57
DEPARTMENT OF DEFENSE	73	\$245,224,362.88
DEPARTMENT OF THE ARMY	61	\$205,824,882.73
SMALL BUSINESS ADMINISTRATION	19	\$179,136,033.41
DEPARTMENT OF AGRICULTURE	84	\$166,643,357.92
DEPARTMENT OF LABOR	43	\$141,769,609.22
DEPARTMENT OF COMMERCE	55	\$124,763,210.44

Source: GWAC Dashboards—https://d2d.gsa.gov/report/gsa-fas-gwac-salesdashboard



8(a) STARS III Trivia

1) The STARS III scope allows for all of the following except:

- A. IT Services
- B. IT services-based solutions
- C. Stand-alone Hardware

D. Ancillary support that is integral to IT services being acquired.

2) How do I add scope sub-area 1 or sun-area 2 to my GWAC

- A. Send an email to S3@gsa.gov with your request
- B. Submit updated J-7 and J-8 forms from the 8(a) STARS III solicitation
- C. GSA is not adding industry partners to Scope sub-areas at this time

D. Receive a letter of sponsorship to add sub area 1 or 2

Check your answers below!



GSA eBuy Postings

Scope/Scope Sub-Area	RFPs	RFIs
Main Scope	6	17
Emerging Technology	0	1
OCONUS	0	0



DPA Training Schedule

Live Webinar Training

- Tuesday, March 11, 2025 2:00 PM ET: Have your customers register here.
- Tuesday, April 8, 2025 2:00 PM ET: Have your customers register here.

24/7 On Demand DPA Training

• YouTube

Be sure to share these training opportunities with your customers.

DPAs Issued - 16 added in January

Agencies	DPA Holders
Department of Homeland Security	206
General Services Administration	150
Department of Defense	148
Department of the Air Force	129
Department of Health and Human Services	111
Department of the Treasury	102
Department of the Interior	85
Department of Agriculture	82
Department of the Army	74
Department of the Navy	60
Department of Commerce	58
Department of Justice	37
Department of State	32
Department of Transportation	31
Government Agency Not Otherwise Specified	28
16 DPAs were issued in Jan 2025	
1559 Total DPAs have been issued to date	

Useful Information

- Check out Laura Stanton's recent blog about how the 8(a) STARS III GWAC provide IT Support to U.S. Embassy.
- Having trouble reporting task order awards, mods and invoices in CPRM? The STARS III team will host a CPRM reporting 'tutorial' on the third Tuesday of each month. Email s3@gsa.gov if you are interested in attending.



Reminders

- 8(a) STARS III industry partners must include the GSA contract access fee (CAF) as a separate element / line item on all quotes/proposals in accordance with section B.6.3 of your contract.
- If you need assistance with CPRM, you can find self-paced training modules on the CPRM homepage under the Access to Training Modules link (https://assist.gsa.gov/assist2web/help) You can filter training offerings by selecting CPRM from the Tab filter.
- Do you need help keeping track of the 8(a) STARS III contract deliverables? Consider downloading the "8(a) STARS III Contract Deliverables" table from the 8(a) STARS III Resource Center. This resource is located in the Contract Resources section.
- Most master contract-related communications will come from s3@gsa.gov. Please ensure s3@gsa.gov is in your 'safe sender list' and please reply to s3@gsa.gov rather than the individual listed as 'sent by' in the message header. All members of the STARS III team have access to s3@gsa.gov messages and having those messages in a common location simplifies responding to your inquiries.
- The 8(a) STARS III Pricing Tool currently displays awarded labor rates through Contract Year 5. Your awarded labor rates for all contract years was provided as an Excel file with your signed award documents; and those rates should be used for task order proposals that require pricing beyond year 5. Rates for Contract Years 6 through 13 will be adjusted prior to the option period as discussed at section B.13 of your STARS III contract
- Appendix IX of the Small Business GWAC Ordering Guide has been updated to reflect locality differentials as of January 2024.
 Agency COs can use these to adjust awarded labor rates when performance is outside the

GSA.gov Mail - 8(a) STARS III Snapshot - January 2025 VVaShington-Baltimore-Arlington area.

- Check out the National 8(a) Association's Calendar of Events if you are interested in learning more about upcoming opportunities to engage with federal agencies and network with other federal contractors.
- Laura Stanton, GSA Assistant Commissioner for the Office of Information Technology Category recently featured the 8(a) STARS III GWAC in her Great Government Through Technology Blog. You can check out the Celebrating a Major Small Business Milestone blog posting here.
- The 8(a) STARS III GWAC has a new Program Manager! Effective November 17, Joel Schatz will replace Herman Lyons as the STARS III Program Manager. Joel has been a key member of the STARS III team since October 2023 and has experience as an 8(a) bid and proposal manager.



Trivia Answers

- 1) The STARS III scope allows for all of the following except:
- C. Stand-alone Hardware
- 2) How do I add scope sub-area 1 or sun-area 2 to my GWAC?
- C. GSA is not adding industry partners to Scope sub-areas at this time

This email was sent to joel.schatz@gsa.gov on behalf of General Services Administration · 1800 F St. NW · Washington, DC 20405 · 866-606-8220