



Joel Schatz - QT3GDB <joel.schatz@gsa.gov>

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## 8(a) STARS III Snapshot - December 2024

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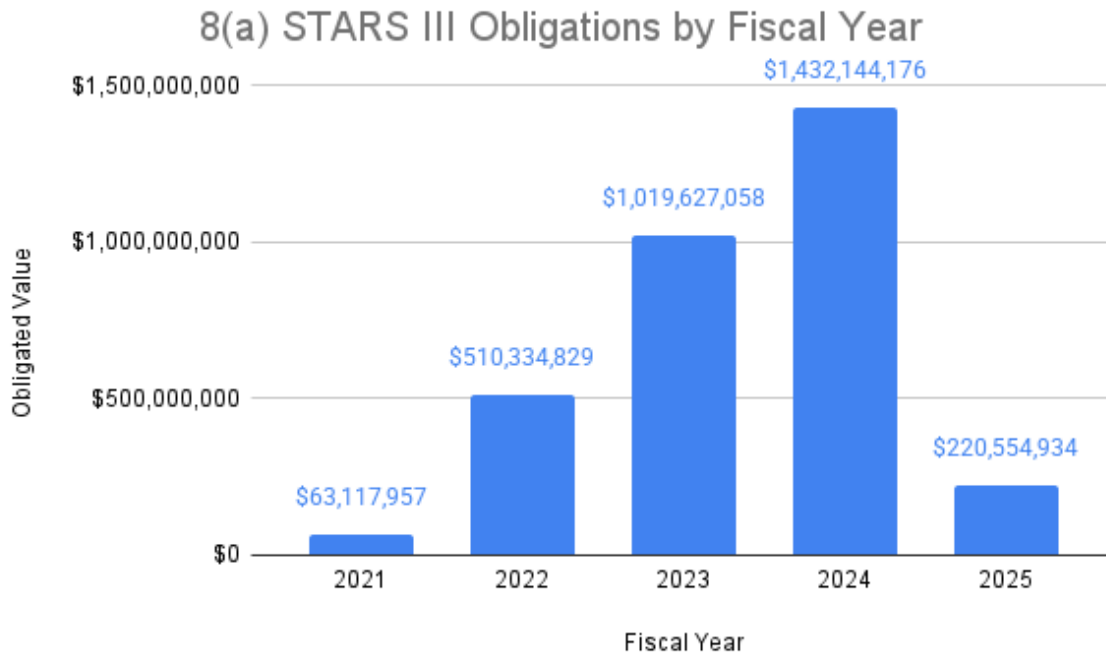
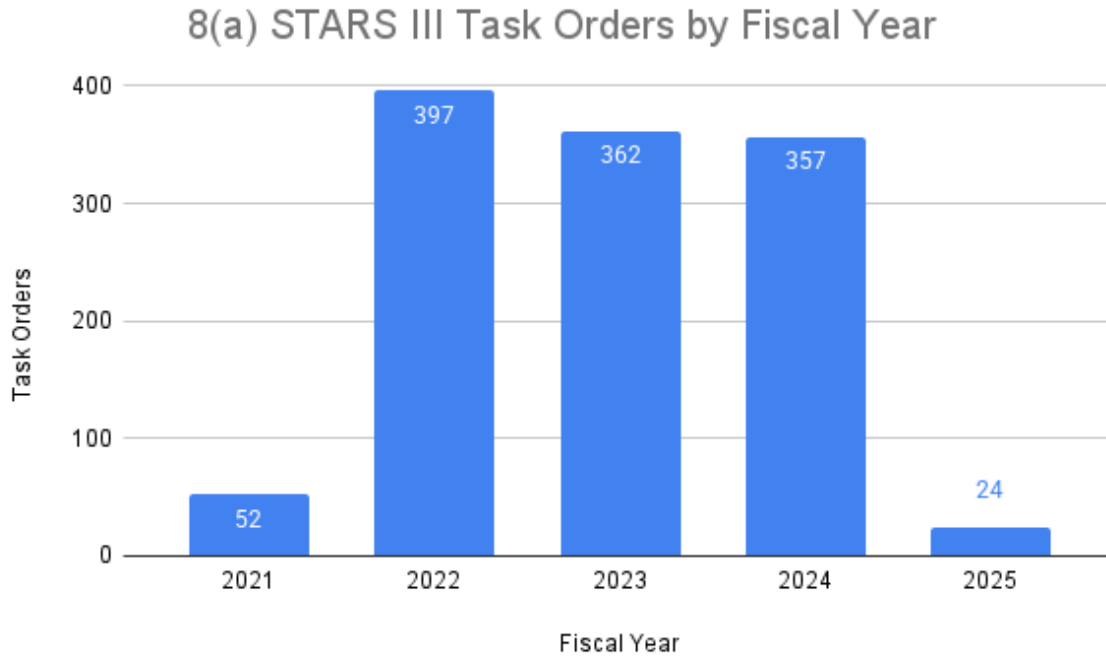
GSA 8(a) STARS III Team <gsa@notify.gsa.gov>  
To: joel.schatz@gsa.gov

Thu, Jan 16, 2025 at 2:51 PM



# December 2024 Snapshot

# 8(a) STARS III Sales



## Rising STARS

Industry Partners Receiving their First Task Order Awards in December.

**1ST SBC SOLUTIONS, LLC**

## Top 10 Agencies

| Agency Users                            | Task Orders | Obligated Value  |
|---|-------------|------------------|
| DEPARTMENT OF HEALTH AND HUMAN SERVICES | 139         | \$511,536,012.50 |
| DEPARTMENT OF HOMELAND SECURITY         | 212         | \$451,917,919.51 |
| DEPARTMENT OF THE TREASURY              | 144         | \$413,707,309.50 |
| DEPARTMENT OF THE AIR FORCE             | 70          | \$247,941,641.87 |
| DEPARTMENT OF DEFENSE                   | 71          | \$237,409,420.95 |
| DEPARTMENT OF THE ARMY                  | 60          | \$191,747,053.28 |
| SMALL BUSINESS ADMINISTRATION           | 19          | \$177,219,299.24 |
| DEPARTMENT OF AGRICULTURE               | 84          | \$166,656,753.90 |
| DEPARTMENT OF LABOR                     | 43          | \$133,498,404.41 |
| DEPARTMENT OF COMMERCE                  | 55          | \$119,943,984.81 |

Source: GWAC Dashboards—[www.gsa.gov/gwacsdashboards](http://www.gsa.gov/gwacsdashboards)



### 8(a) STARS III Trivia

Task order performance may extend for \_\_\_ years after the contract ordering period has ended.

- A. 2
- B. 3
- C. 5
- D. 9

SBA's 8(a) Program offer and acceptance process is required for sole source task order awards.

- A. TRUE
- B. FALSE

**Check your answers below!**



## GSA eBuy Postings

| Scope/Scope Sub-Area | RFPs | RFIs |
|----------------------|------|------|
| Main Scope           | 4    | 22   |
| Emerging Technology  | 0    | 0    |
| OCONUS               | 1    | 1    |



## DPA Training Schedule

### Live Webinar Training

- Tuesday, February 11, 2025 2:00 PM ET: Have your customers register [here](#).
- Tuesday, March 11, 2025 2:00 PM ET: Have your customers register [here](#).
- Tuesday, April 8, 2025 2:00 PM ET: Have your customers register [here](#).

### 24/7 On Demand DPA Training

- YouTube

Be sure to share these training opportunities with your customers.

## DPAs Issued - 27 added in December

| Top 15 Agencies by DPA Holders            | # of DPA Holders |
|---|------------------|
| Department of Homeland Security           | 203              |
| General Services Administration           | 150              |
| Department of Defense                     | 148              |
| Department of the Air Force               | 128              |
| Department of Health and Human Services   | 110              |
| Department of the Treasury                | 103              |
| Department of the Interior                | 83               |
| Department of Agriculture                 | 81               |
| Department of the Army                    | 74               |
| Department of the Navy                    | 59               |
| Department of Commerce                    | 58               |
| Department of Justice                     | 36               |
| Department of State                       | 32               |
| Department of Transportation              | 31               |
| Government Agency Not Otherwise Specified | 27               |
| 1543 Total DPAs have been issued to date  |                  |



### Useful Information

- Over 200 questions were asked during the Program Management Review on Nov 7, 2024. A consolidated list of questions and responses was recently emailed to all Industry Partners and will be posted to the STARS III Resource Center as well..



## Reminders

- 8(a) STARS III industry partners must include the GSA contract access fee (CAF) as a **separate element / line item** on all quotes/proposals in accordance with section B.6.3 of your contract.
- If you need assistance with CPRM, you can find self-paced training modules on the CPRM homepage under the Access to Training Modules link (<https://assist.gsa.gov/assist2-web/help>) You can filter training offerings by selecting CPRM from the Tab filter.
- Do you need help keeping track of the 8(a) STARS III contract deliverables? Consider downloading the "8(a) STARS III Contract Deliverables" table from the 8(a) STARS III Resource Center. This resource is located in the Contract Resources section.
- Most master contract-related communications will come from [s3@gsa.gov](mailto:s3@gsa.gov). Please ensure [s3@gsa.gov](mailto:s3@gsa.gov) is in your 'safe sender list' and please reply to [s3@gsa.gov](mailto:s3@gsa.gov) rather than the individual listed as 'sent by' in the message header. All members of the STARS III team have access to [s3@gsa.gov](mailto:s3@gsa.gov) messages and having those messages in a common location simplifies responding to your inquiries.
- The 8(a) STARS III Pricing Tool currently displays awarded labor rates through Contract Year 5. Your awarded labor rates for all contract years was provided as an Excel file with your signed award documents; and those rates should be used for task order proposals that require pricing beyond year 5. Rates for Contract Years 6 through 13 will be adjusted prior to the option period as discussed at section B.13 of your STARS III contract
- Appendix IX of the Small Business GWAC Ordering Guide has been updated to reflect locality differentials as of January 2024. Agency COs can use these to adjust awarded labor rates when performance is outside the

Washington-Baltimore-Arlington area.

- Check out the National 8(a) Association's [Calendar of Events](#) if you are interested in learning more about upcoming opportunities to engage with federal agencies and network with other federal contractors.
- Laura Stanton, GSA Assistant Commissioner for the Office of Information Technology Category recently featured the 8(a) STARS III GWAC in her Great Government Through Technology Blog. You can check out the [Celebrating a Major Small Business Milestone](#) blog posting [here](#).
- Check out the New 8(a) STARS III [infographic](#) created by the Information Technology Vendor Management Office.
- Small Disadvantaged Business (SDB) goals are increasing to 15% in FY25 and 8(a) STARS III can help agencies meet the challenge. Read OMB Memo M-24-01, [Increasing the Share of Contract Dollars Awarded to SDBs for FY24 and in Subsequent FYs](#), for more information.
- The 8(a) STARS III GWAC has a new Program Manager! Effective November 17, Joel Schatz will replace Herman Lyons as the STARS III Program Manager. Joel has been a key member of the STARS III team since October 2023 and has experience as an 8(a) bid and proposal manager.



### Trivia Answers

Task order performance may extend for \_\_\_ years after the contract ordering period has ended.

C. 5

SBA's 8(a) Program offer and acceptance process is required for sole source task order awards.

A. TRUE

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