



Herman Lyons - QT3GDB <herman.lyons@gsa.gov>

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## 8(a) STARS III Snapshot - August 2024

1 message

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**GSA 8(a) STARS III Team** <gsa@notify.gsa.gov>  
To: herman.lyons@gsa.gov

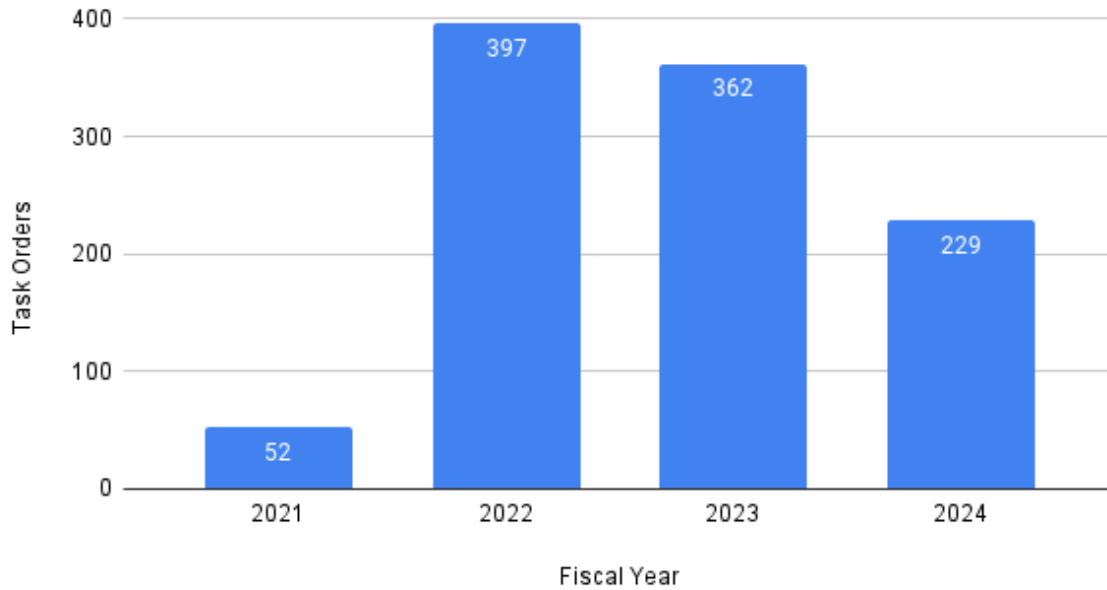
Fri, Sep 13, 2024 at 11:36 AM



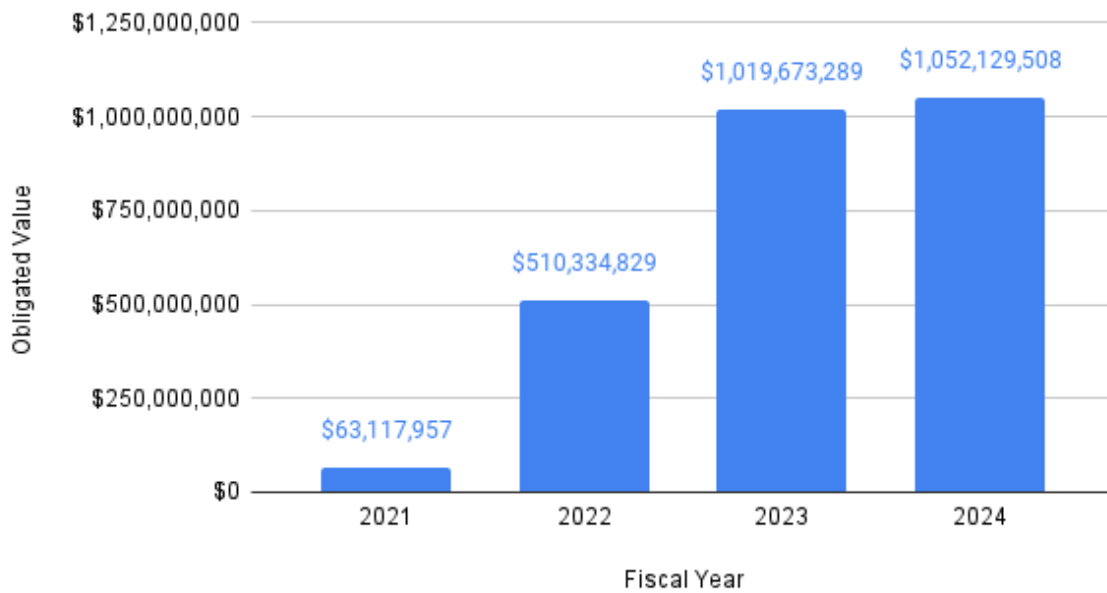
# August 2024 Snapshot

# 8(a) STARS III Sales

## 8(a) STARS III Task Orders by Fiscal Year



## 8(a) STARS III Obligations by Fiscal Year





# Rising STARS

**Industry Partners Receiving their First Task Order Awards in August.**

- ARETE CONSULTING LLC
- COPIAL BUSINESS STRATEGISTS, LLC
- GC ASSOCIATES USA, LLC
- INFOPACT INC.
- LPS AQIWO 8A JV, LLC
- TIME SYSTEMS LLC

## Top 10 Agencies

Agencies	Task Orders	Obligated Value
DEPARTMENT OF HOMELAND SECURITY	185	\$406,596,524.55
DEPARTMENT OF HEALTH AND HUMAN SERVICES	121	\$385,158,740.44
DEPARTMENT OF THE TREASURY	121	\$341,434,052.22
DEPARTMENT OF THE AIR FORCE	64	\$205,580,510.71
DEPARTMENT OF THE ARMY	55	\$163,479,740.84
DEPARTMENT OF AGRICULTURE	75	\$156,956,585.06
DEPARTMENT OF DEFENSE	56	\$156,899,109.35
SMALL BUSINESS ADMINISTRATION	16	\$125,069,574.34
DEPARTMENT OF LABOR	40	\$124,885,277.70
DEPARTMENT OF COMMERCE	47	\$109,103,085.91

Source: GWAC Dashboards—[www.gsa.gov/gwacsdashboards](http://www.gsa.gov/gwacsdashboards)



## 8(a) STARS III Trivia

Industry partners are expected to meet minimum contract sales (MCS) by the end of contract year 5.

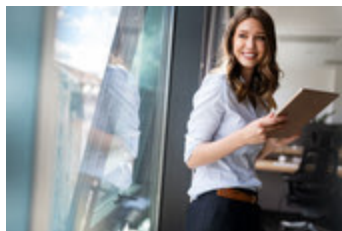
The MCS is:

- A. \$100k
- B. \$150k
- C. \$200k
- D. \$250k

As an industry partner I may subcontract (with limitations) to:

- A. Other 8(a) STARS III industry partners
- B. Large businesses
- C. Small businesses
- D. Active 8(a) program participants
- E. Any of the above

**Check your answers below!**



## GSA eBuy Postings

Scope/Scope Sub-Area	RFPs	RFIs
Main Scope	15	20
Emerging Technology	1	0
OCONUS	0	0



## DPA Training Schedule

### Live Webinar Training

- Tuesday, October 8, 2:00 PM ET: Have your customers register [here](#).

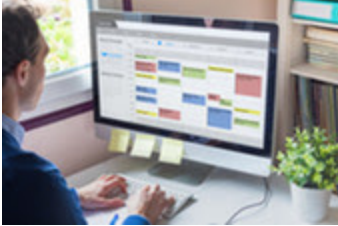
### 24/7 On Demand DPA Training

- [YouTube](#)

Be sure to share these training opportunities with your customers.

## DPAs Issued - 35 added in August

<b>Top 15 Agencies by DPA Holders</b>	<b># of DPA Holders</b>
Department of Homeland Security	189
Department of Defense	145
General Services Administration	139
Department of the Air Force	117
Department of the Treasury	98
Department of Health and Human Services	94
Department of the Interior	79
Department of Agriculture	78
Department of the Army	72
Department of Commerce	58
Department of the Navy	54
Department of Justice	33
Department of Transportation	32
Department of State	29
Small Business Administration	20
35 DPAs were issued in Aug	
1474 Total DPAs have been issued to date	



## Useful Information

- Registration is now open for the 2025 National Small Business Conference hosted by the National 8(a) Association. More information may be found at <https://www.n8asbc.org/> Attendance is NOT required by the terms of your STARS III contract, but it is a great venue to connect with other 8(a) businesses and government procurement professionals.
- Members of the 8(a) STARS III team will be attending the Category Management Government Wide FY25 IT Government-wide Category Forum hosted by ACT-IAC and GSA. The event will be held on October 17, 2024, at the Carahsoft Conference Center in Reston, VA. More information may be found at <https://www.actiac.org/act-iac-event/small-business-alliance-fy25-government-wide-it-category-forum>
- Thank you to the many Industry Partners who submitted their annual Subcontracting Report and C-SCRM Plan update. If you have not submitted these deliverables for Contract Year 3, please review sections G.19 and G.20 of your contract and do so as soon as possible.
- Did you miss the Bidspeed training series held in May for 8(a) STARS III industry partners? Don't worry, the sessions were recorded and are located at <https://www.fedbidspeed.com/gsa>
- Save the Date - 8(a) STARS III Program Management Review (PMR) - November 7, 2024 at 2PM Eastern. PMR Webinar details will be emailed to all industry partners.



## Reminders

- 8(a) STARS III industry partners must include the GSA contract access fee (CAF) as a **separate element / line item** on all quotes/proposals in accordance with section B.6.3 of your contract.
- If you need assistance with CPRM, you can find self-paced training modules on the CPRM homepage under the Access to Training Modules link (<https://assist.gsa.gov/assist2-web/help>) You can filter training offerings by selecting CPRM from the Tab filter.
- Do you need help keeping track of the 8(a) STARS III contract deliverables? Consider downloading the "8(a) STARS III Contract Deliverables" table from the 8(a) STARS III Resource Center. This resource is located in the Contract Resources section.
- Most master contract-related communications will come from [s3@gsa.gov](mailto:s3@gsa.gov). Please ensure [s3@gsa.gov](mailto:s3@gsa.gov) is in your 'safe sender list' and please reply to [s3@gsa.gov](mailto:s3@gsa.gov) rather than the individual listed as 'sent by' in the message header. All members of the STARS III team have access to [s3@gsa.gov](mailto:s3@gsa.gov) messages and having those messages in a common location simplifies responding to your inquiries.
- The 8(a) STARS III Pricing Tool currently displays awarded labor rates through Contract Year 5. Your awarded labor rates for all contract years was provided as an Excel file with your signed award documents; and those rates should be used for task order proposals that require pricing beyond year 5. Rates for Contract Years 6 through 13 will be adjusted prior to the option period as discussed at section B.13 of your STARS III contract

- [Appendix IX of the Small Business GWAC Ordering Guide](#) has been updated to reflect locality differentials as of January 2024. Agency COs can use these to adjust awarded labor rates when performance is outside the Washington-Baltimore-Arlington area.
- Check out the [National 8\(a\) Association's Calendar of Events](#) if you are interested in learning more about upcoming opportunities to engage with federal agencies and network with other federal contractors.
- Laura Stanton, GSA Assistant Commissioner for the Office of Information Technology Category recently featured the 8(a) STARS III GWAC in her [Great Government Through Technology Blog](#). You can check out the [Celebrating a Major Small Business Milestone](#) blog posting [here](#).
- Check out the [New 8\(a\) STARS III infographic](#) created by the Information Technology Vendor Management Office.
- Small Disadvantaged Business (SDB) goals are increasing to 15% in FY25 and 8(a) STARS III can help agencies meet the challenge. Read [OMB Memo M-24-01, Increasing the Share of Contract Dollars Awarded to SDBs for FY24 and in Subsequent FYs](#), for more information.





### Trivia Answers

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C. Small businesses

D. Active 8(a) program participants

**E. Any of the above**

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